



# MARKET UPDATES

Week of April 14, 2024



## Seafood

### HALIBUT

- Supplies limited in the market. Price holding strong.

### OYSTERS, LIVE IN-SHELL

- Reminder: Raspberry points, Savage Blondes remain out of stock with vendors.

### BEAU SOLEIL OYSTERS

- Limited amount coming in.

## Meat

### BLACK RIVER MEATS GROUND BEEF RETAIL PACK

- #WB072, Ground Beef Retail Pk seeing a slight price increase due to new Vermont State Certification requirements.

## Dairy

### GREEN MOUNTAIN CREAMERY

- Vendor is still experiencing production challenges. Maple Yogurt 5.3oz., #WB176, is most affected. No timeline has been given for a solution to the production problems.

### EGG MARKET

- Reminder: Due to a serious outbreak of H5N1 egg prices will remain high. While the situation is still evolving, availability should remain steady.
- May see an increase in local and organic sales which may put pressure on some smaller egg producers in Vermont.

### PETE & GERRY'S

- Reminder: As mentioned above, Pete & Gerrys is one of our local growers that have been impacted by increased demand of their organic eggs which has created a strain on their supply.
- Their overall production of organic mediums is down because there are fewer organic eggs in the supply chain to run, which causes a lower yield in the by-products (mediums and jumbo).
- Pete & Gerry's anticipates supply to remain tight until summer months.

## Specialty / Grocery

### GARUKA BARS

- We were able to source their new spring seasonal flavor this season. Acai coconut bars, #PG330, are now in stock.

### VERMONT FRESH PESTO

- Pesto, #WB564, now back in stock.

### OUR HOUSE

- As we move into Spring, we will be switching the Our House soups to special order.
- Order minimums will range from 2-4 cases.
- Please reach out to your BRP Area Manager (or BRP buyer) for details.

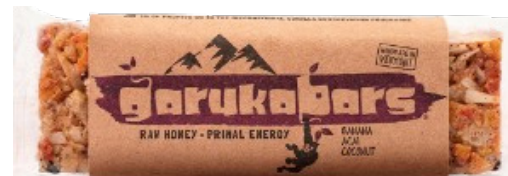
### YOLO

- Out of stock on all Yolo popcorn until at least 5/2 due to the vendor being out for a few weeks for surgery.



## Coconut Acai

New Seasonal Flavor.



#PG330

## New / Reactivated Items

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New this week:

#EJ720 Rhubarb 20 Lb. In-stock Seasonal Item

Reminder:

#PD940	White Chef Potatoes	50lb	Northeast Kingdom Potatoes (Sparrow Arc Farm)
#PF138	Chipper Potatoes Unsized	50lb (great for frying)	Northeast Kingdom Potatoes
#PD946	White Potato	10/5lb	Northeast Kingdom Potatoes
#PD942	Gold Potato	10/5lb	Northeast Kingdom Potatoes
#PG330	Bar Garuka Acai Coconut Energy 15ct		Garuka Bars (seasonal item)
#EK484	Pixie Tangerine	9x2 Lb.	In-stock Seasonal Item
WA986	Pixie Tangerine	8x3 Lb.	In-stock Seasonal Item
#NW712	English Peas		Seasonal Late Line (currently light supply)
#H1160	Fava Beans		Seasonal Late Line (currently light supply)

## Discontinued / Deactivated Items

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#ET282	Chicken Gingered Paprika	2 x 5 Lb	Global Village
#EH530	Sauce Eggplant Spicy	1 x 16Lb	Global Village
#EH088	Orca Bay Swordfish steaks		

## PRODUCE

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### APPLES

- Reminder: May start to see some gapping on the New York honey crisp within the next few weeks as the storage crops are all most out. We will then move out to Washington.

### ASPARAGUS

- Market to remain at current levels. Mexican volumes are trending down.
- Peru will start back up in a couple weeks.
- Some small pockets of domestic production have started.

### AVOCADOES

- Equal Exchange organic avocados are having more supply issues. Next delivery will not be until 4/15.
- We brought in limited Organic Avocados to help with the gap.
- Conventional avocados are still seeing elevated pricing and might hold until after Cindo De Mayo

### BLACKBERRIES CV/OG

- Market expected to remain at current levels next week. Quality has been mixed.

### BLUEBERRIES CV

- Mexico remains the main supply region. Florida and Georgia have stated in a light way.

### BROCCOLI CV/OG

- Production is improving out west.
- Forecast is for good volume for the next couple weeks.

### BRUSSELS SPROUTS CV/OG

- Market remains unchanged.
- Growers continue to report good supply and quality through this week.
- Pricing is up a bit due to stronger demand in market.

### CAULIFLOWER CV/OG

- Good supply and quality. Pricing is trending down.

### CELERY CV/OG

- Market expected to remain at current levels over the next two weeks.
- Quality and sizing have been good.
- Seeing some minor insect pressure in organics.

### GINGER OG

- Pricing has been high and supply is tight.
- Possibility of shortages for the next few weeks.

### LEMONS CV/OG

- Market remains unchanged. Good supply remains on large fruit out California with limited availability on 140ct and smaller.
- Quality has been mixed.

### LETTUCE CV/OG

- All shipper and growers have officially transitioned North.
- Quality is improving but remains varied from lot to lot.
- Pricing has started to ease with improved availability.

### LETTUCE, LITTLE LEAF

- Situation remains unchanged.
- Little Leaf continues to experience devastating shortages to their supply.
- Expect retail clamshells to remain unaffected but 3lb bulk cases continue to have very limited availability.
- Supply will remain tight for at least the next 4 weeks.

### LIMES

- Market remains unchanged. Light supply with light demand have continued to keep pricing at bay.
- Expect market to firm up as we move toward Cinco De Mayo.
- Harvest is currently trending heavier on small fruit.

### ONIONS

- This week will mark our last onion load coming out of the northwest.
- Transitioning to Texas for the next few weeks until the West Coast onion crop starts. Expect some slight elevation in pricing.

### ORANGES CV/OG

- Supply remains very tight on navels, 88ct and smaller, especially in organics.

### PEPPERS

- Market remains unchanged. Starting to see relief on both colored and green peppers as the availability has increased. Expect to have some strong pricing on conventional colored peppers next week.

### POTATOES (IDAHO)

- Not too much change on the potato market.
- Most sizes have good availability. 40 and 50 count are the only sizes seeing some tighter availability.

### POTATOES: NEW VENDOR REMINDER

- BRP has partnered with Northeast Kingdom Potatoes (Sparrow Arc Farm) out of Guildhall, Vermont. Our first load of Chipper Potatoes #PF138, White Chef #PD940 and some 10/5lb retail potatoes White #PD946 and Gold #PD942 should be in house by 4/2.
- We are unfortunately nearing the end of their season, but we look forward to being able to offer many other options with the new season in the fall.

### RASPBERRIES CV/OG

- Market remains unchanged. Forecast on raspberries is for a gradual uptrend in volume over the next few weeks.
- Quality has been mostly good with occasional crumbled berry and light color.

### SCALLIONS

- Supply starting to improve. Some quality issues remain. Pricing starting to ease.

### SPRING VEG

- Rhubarb #EJ720 is now in stock.
- English Peas #NW712 and Fava Beans #H1160; out of Mexico with light supply.
- Expect to start to see ramps and fiddleheads as we move toward the end of April.
- Supply is tight this week on snow and snap peas. Pricing is elevated.

### STRAWBERRIES CV/OG

- Mexico and Florida seasons are done.
- Production is moving to California which continues to struggle with wet weather conditions.
- Quality will likely be a continued struggle through April. Expect some defect upon delivery.

### TENDER LEAF ITEMS

- With processors fully transitioned to new Northern fields, we expect to start to see better quality on spring mixes, baby arugula and baby spinach starting next week.

### TOMATOES

- Round and Roma tomato markets remain escalated.
- Volumes out of Florida are lagging following recent rains and demand exceeding current supplies.
- Grape tomatoes are seeing some better pricing going into next week.

### WATERMELONS

- Still seeing high prices on bin watermelons. We are hoping to see it trend down as the season picks up.



# Rhubarb

Now in Season.

#EJ720

