

MARKET UPDATES



Week of July 21, 2024

Seafood

SWORDFISH

Slight price increase.

HALIBUT

Slight price increase.

BLUEFISH FILLET

• Back in stock. #WB766/case code or #WB767/pound.

WHOLE BELLY FRYER

Price increase, due to increased demand and poor yields.

TUNA POKE

Back in stock, #EP100.

SALMON BURGERS 6 OZ

- #WC494, vendor has changed pack size to 24x4 oz.
- · Currently awaiting new code to be made.
- In the meantime, we do stock a Garden Vegetable Salmon Burger #EJ762 or Spinach Feta #EJ768.
- We will send out an update once new code is created.

FIRM SHELL LOBSTERS

• Reminder: Firm shell lobsters will remain a late line item with a minimum order of 10 each.

LIVE LOBSTERS

 Another price increase this week. If you haven't seen this lobster fact sheet on BlackRiverProduce.com please do so a lot of good information. See QR code below or click on the Market Updates Tab and scroll down to the Regional Seafood section.

SCALLOPS - DRY

 Reminder: U10 scallops are and will remain limited. Please read the Scallop Market Update located on our website, BlackRiverProduce.com. See QR code below or click on the Market Updates Tab and scroll down to the Regional Seafood section.

Specialty / Grocery

CHELSEA APPROVED

Frozen pre-made pucks, #PH628 have been delayed until mid-August.

TRENCHERS

 Reminder that the retail spaghetti, #PM586, is available via late line order.

Dairy

PETE AND GERRY'S EGGS

- Pete and Gerry's eggs now back in stock.
- Vendor had experienced flood damage on access roads which caused temporary receiving delays. Repairs have been made and we are receiving regularly.

Meat

MISTY KNOLL CHICKEN

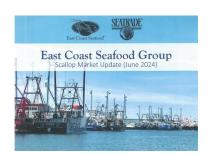
- Reminder: Chicken thigh availability is limited. To fairly accommodate the most customers, Misty is putting all new chicken thigh business on hold.
- In addition, Misty will not fill orders for chicken thighs only.
- For retail customers, there is a minimum of 10 packs per order on all retail pack items.

Scan for detailed Lobster Market Update and Scallop Market Update.

Reports available on BlackRiverProduce.com











New / Reactivated and Seasonal Items

Pre-cut Organic Vegetables

o out organic regetables			
#PM908	Organic diced jalapeno ¼inch	2x5 lb	New! Offered as late-line item
#PM910	Organic sliced red onion 1/8 inch	2x5 lb	New! Offered as late-line item
#PM914	Organic diced red onion ¼ inch	2x5 lb	New! Offered as late-line item
#PM916	Organic diced yellow onion ¼ inch	2x5 lb	New! Offered as late-line item
#PM918	Organic shredded carrot	2x5 lb	New! Offered as late-line item
#PM920	Organic diced scallion ¼ inch	2x5 lb	New! Offered as late-line item
#PM922	Organic green kale cleaned destemmed	2x5 lb	New! Offered as late-line item

PRODUCE

REGIONAL UPDATE

- Regional corn out of MA and blueberries out of NH are in house!
- Currently receiving new crop cabbage from MA. Expect to be into that lot by mid-week.
- Currently fully into local on organic lettuces, kales, collards and rainbow chard.
- Summer squashes are all regional now coming from VT, NH and MA as needed. Starting to see some cucumbers in selects and pickling cukes come in out of Vermont.
- See the regional produce update for a full list of regionally stocked produce.

https://blackriverproduce.com/resources/updates/#market-updates

APPLES & PEARS | NORTHWEST

- Pears will be all imports until new crop starts. Bartletts expected in mid to late august followed by Anjou and bosc.
- Spring frost hit areas of Washington which will affect this year's pear supply.
- Growers reporting good storage supply on most core varieties of apples that will last into new crop.
- Galas are lighter, but now expected to last until next harvest.

ASPARAGUS

- Volume out of Mexico and Peru remains light, but improving.
- Larger sizes will remain tight through the week.

AVOCADOES

Starting to see some relief in pricing as the supply is coming back around.

BEANS AND PEAS

- Snow and snap peas will remain tight this week.
- French bean market is improving.
- Green bean quality remains a challenge. Pricing has come down this week.

BLACKBERRIES CV/OG

- · Good supply expected through much of the summer.
- High temperatures in Mexico causing some quality issues with soft berries and red cell regression.
- Supply out of California is good with improved volume for the next 2-3 weeks.

BROCCOLI CV/OG

- Supply is improving out of California and Canada. Still some supply coming out of Mass.
- · Pricing has come off a bit.

BRUSSELS SPROUTS CV/OG

- Market is tight. Quality has been an issue. Insect pressure is affecting whole and processed brussels.
- Supply expected to improve through August.

CAULIFLOWER CV/OG

 Industry supplies are strong. There is concern that recent heat will cause issues in future lots.

CELERY CV/OG

Market remains unchanged. Good supply and quality.

CILANTRO

- Market is active.
- Supply and quality have started to improve.
- Pricing has started to come down.

CORN

Reminder: We have transitioned from 48ct Southern crate corn to regional 60ct bags.

GARLIC, PEELED USA

 Reminder: The Garlic Co., our main supplier will run out California grown storage crop supply before the new crop begins, as can happen depending on the year. They work with a grower in Mexico to fill the gap. Supplier expects to return to CA grown in August.

GRAPES

 Market has started to transition from Mexico to California but heat has kept harvesting times limited to start.

LEMONS CV/OG

- Crop is sizing up large. Small fruit, 140ct and smaller, are very limited out of California.
- Organics are in limited production with mostly fair quality.
- Pricing is on the rise on OG and CV.

LETTUCE, ICEBURG/ ROMAIN HEARTS

- Lettuce market continues to ease.
- Supply is improving out of California and Canada.
- Organic quality has been very poor. Codes are off until market improves.

LIMES

 Supply is improving on larger sizes. Quality will be an issue into late summer.

MUSHROOMS | MYCOTERRA

- Mycoterra reported limited availability after the heat wave and excessive rain.
- Shortages will occur next week on both stocked codes, #EK854 Mushroom Medley & #WC840 Shiitakes.

ONIONS

- Market remains unchanged.
- Onion market is weakening fast on yellows.
- Influx of supply in New Mexico and Central California, as well as the constant crossing of Mexican onions, has resulted in supply is exceeding demand on yellow onions.
- Anticipating this situation will stay sloppy on the supply side until the beginning/middle of July.
- Red Onions are still very tight, and pricing is elevated.
- Currently transitioning to New Mexico as quality and availability are heading in a better direction there.

ORANGES CV/OG

- Domestic navels are done.
- · Import navel are very limited.
- Currently into Valencia oranges in all sizes, including organics.
- Organic supply evaporated this week. Should see some supply this week or next.

PEPPERS

- Market remains unchanged. Currently seeing price increases on green bell peppers and conventional colored peppers.
- Organic colored peppers are still experiencing huge shorts and gapping.
- BRP buying team is working with multiple farms and vendors to try and get what little is available.

PLANTAINS

- Following a lot of active weather, including an early season hurricane, plantains have been very limited in availability and are priced high.
- · Supply will remain tight through August.

POTATOES (IDAHO)

- Market remains unchanged.
- Market continues to feel stable on all sizes and grades for the moment, except we are seeing pricing increases on 40/50/60 for the fifth consecutive week.
- Trend is likely to continue as we move toward the tail end of the storage crop. The rest of the sizes/grades are generally unchanged. Product is plentiful, and supply is meeting, or even slightly exceeding demand.
- We are confident that we will see an overlap between the storage crop and the start of new crop in early August. This is expected to put pressure on the market to remain low and stay sloppy.
- Expect that the situation will not clear up until harvest is finished in early October.

PRE-CUT VEG OG

- Now offering 7 new **organic** pre-cut vegetable items.
- Sourcing from Robert's Pre-Cut.
- All are Late-line items

#PM908- organic diced jalapeno ¼inch, 2x5lb

#PM910- organic sliced red onion 1/8 inch, 2x5lb

#PM914- organic diced red onion ¼ inch, 2x5lb

#DM016 amount of the dead for the first of t

#PM916- organic diced yellow onion $\frac{1}{4}$ inch, 2x5lb

#PM918- organic shredded carrot, 2x5lb

#PM920- organic diced scallion ¼ inch, 2x5lb

#PM922- organic green kale cleaned destemmed, 2x5lb

RASPBERRIES CV/OG

 Market remains unchanged. Good supply over the next couple weeks with production in Mexico and California.

SHALLOTS OG

Currently gapping, new product expected in August...

STRAWBERRIES CV/OG

- Strong supply of conventional berries continues out of California.
- Currently seeing some quality issues including overripe fruit, soft skin, and bruising.

STONE FRUIT

- Market remains unchanged. Pennsylvania peaches, yellow and white, are in good supply.
- Yellow nectarines have been light to start.
- Washington sweet red and rainier cherries in stock.
 Quality is very good.
- Organic stone fruit supply and quality have been strong. Washington apricots have started.

TENDER LEAF ITEMS

- Overall, seeing good quality on spring mixes.
- Recent heat may affect quality on spinach.
- All baby arugula has moved to B&W label due to consistent quality issues from the west coast.

TOMATOES

- More supply is coming in as north Georgia, Tennessee, and Alabama begin their programs.
- Romas are still in low production all around so we will see higher prices moving into this week.
- Grape and cherry tomatoes pricing has also started to see some slight increases. Quality has been good overall.

WATERMELONS

- Reminder: Currently stocking both the Mini 6ct conventional watermelons #D3316 and the Org Mini Watermelons 8ct #FP068.
- Bins, are available for special order on both organic 60ct #EL658 and conventional 60ct #EH392. When ordering bins, if you do not have a loading dock, please reach out to your Area Manager before ordering them.



