

MARKET UPDATES

Week of January 18, 2026



Seafood

SEASONAL SPOTLIGHT - STOCKED FOR THE WEEK!

- This week's seasonal spotlight items are:
- #WB772, Mahi Mahi Fillet. Size varies. Source Ecuador.
- #NW908 Smelt Whole Dressed, Canada
- Available for the weekend Jan 22- Jan 25
- Advance notice is appreciated to ensure we pull enough inventory to meet demand.

View the full Seasonal, Fresh, Specialty Seafood list, including our Oyster List, here: <https://blackriverproduce.com/resources/updates/#regional-seafood>

BAY WINDS SHRIMP

- #DV856 cooked 16-20 and # VC846 cooked 26-30 P&D tail-on shrimp remain difficult to source due to vendor supply constraints.

ORCA BAY

- #F9704 Mahi portions 12/10oz - temporarily out of stock. No ETA.

SCALLOPS DRY

- Slight price increase

NAKED TRUTH

- Vendor has discontinued salmon portions, #GH482.

CHILEAN SEA BASS FILLET

- #WA666 is temporarily out of stock.
- Next delivery is scheduled for January 23.

SWORD LOIN

- Pricing holding firm.

HALIBUT FILLET

- Supplies improving. Slight price decrease .

Meat

NORTH COUNTRY SMOKEHOUSE

- #HW376 (1/15 lb Pork Maple Sausage Links, Frozen) has been discontinued by the vendor.
- #G1736 (2/9 lb Smoked Apple Boneless Turkey Brst) gapping until February due to raw material shortage.

CAVENDISH GAME BIRDS

- Cavendish Game Birds: no quail available until Feb 1.
- Next flock will not reach harvest size until that time.

BOYDEN

- Price increase across all Boyden products effective Monday, January 19.

Specialty Grocery

BAKERY DE FRANCE

- Hoagie rolls, #EK426. will gap for several weeks due to vendor shortage. Next delivery expected February 2.

KRINS BAKERY

- A new line of local baked goods will be launched shortly with first delivery expected January 29.
- Initial items include Vermont-made twist cookies, pecan sandies, and macaroons.
- Stay tuned for launch communication and POS materials.

Dairy / Cheese

VERMONT CREAMERY

- Continued production issues impacting butter and mascarpone.
- Resolution anticipated this week.

GRAFTON VILLAGE CHEESE

- Clothbound Cheddar will be gapping for an estimated 2-3 months. Affected codes: #AM076, 1/10 Lb. and #GH512, 12/7 Oz.

VON TRAPP

- #EK704, Oma (1/1.5lb): Temporarily unavailable for the next few weeks as they recover from elevated holiday demand.

BROWN COW

- Production challenges have resulted in complete shorts on the following 12/5.3oz yogurt cups:
- #ADG92, Blueberry
- #LE824, Strawberry
- #TN558, Cherry Vanilla
- Additional inventory expected to land January 23.

SEASONAL FEATURED CHEESE

- Scroll below to learn more about Jasper Hill's Winnimere, a decadent Vermont cheese that is only made during the winter months.

New / Reactivated /Changed Codes

Krin's Bakery:

#AVP96	Cookie Mocha Chocolate Twist	12x6oz	Krin's Bakery
#AVP92	Cookie Pecan Sandie	12x4oz	Krin's Bakery
#AVP94	Cookie Mint Chocolate Twist	12x6oz	Krin's Bakery
#AWA44	Macaroon 2 pack	24x2.25	Krin's Bakery
#AVV36	Cookie Vanilla Chocolate Twist	12x6oz	Krin's Bakery
#AWA38	Macaroon Box 6 count	12x6.75oz	Krin's Bakery
#AVP98	Cookie Lemon Twist	12x6oz	Krin's Bakery



Reminder:

#PC787	Green Sriracha	1/17oz	Roland Foods Now available as split.
#PC791	Spicy Sriracha	1/17oz.	Roland Foods Now available as split.
#12634	Coconut Shredded	5/2lb	Code for new pack size.
#12635	Coconut Shredded	1/2lb	Code for new pack size.

Discontinued / De-activated Codes

#GH486	Truth Salmon keta wild	12/12oz	Naked Truth
#G8332	Coconut Shredded	10/1lb	Code discontinued due to pack size change..
#G8333	Coconut Shredded	1/1lb	Code discontinued due to pack size change.



Landing January 29
Made in Vermont.

Produce

ARUGULA

- Supplies remain limited.
- Reports continue of weak texture, discoloration, and wilting.
- Weather impacts have affected harvesting and quality.
- Yields expected to remain challenging into January.

BLACKBERRIES CV/OG

- Market remains unchanged. Production remains active in Central Mexico and Baja with good availability.
- Overall quality is strong.
- Some softness and red cell/color reversion reported due to recent heat, rainfall, and elevated humidity.

BLUEBERRIES CV/OG

- Market remains unchanged.
- Steady production continues in Central Mexico.
- Availability remains good with strong quality and sizing.

BROCCOLI CV/OG

- Lighter volumes anticipated from California and Desert shippers next week.
- Cold nighttime temperatures are slowing growth.
- Slight price increases expected in the near term.

BRUSSELS SPROUTS

- Production remains limited with generally poor quality.
- Northern California season is concluding.
- Mexico production is slowly ramping up with limited early volumes and similar quality concerns.
- Market relief anticipated toward the end of the month.

CAULIFLOWER CV/OG

- Supplies expected to start the week lighter.
- Cooler temperatures in Santa Maria and Desert regions are slowing production.
- Pricing is rising rapidly, with limited availability anticipated.
- Shipper cuts and prorates are possible.

CELERY CV/OG

- Market conditions are improving after prolonged high pricing.
- Prices are trending downward.

CUCUMBERS:

- Market remains unchanged.
- Steady supply crossing through Nogales and McAllen.
- Overall quality remains strong.
- Domestic supply transitioning to South Florida following Georgia weather losses.

GRAPES

- Green seedless availability has improved on both coasts due to increased imports, though Western supplies remain tight.
- Offshore red seedless grapes remain limited, keeping markets firm through late January.
- Imported fruit is the primary option as domestic supplies have concluded.

GREEN BEANS

- Market remains unchanged.
- Post-holiday demand has softened.
- Stable supply expected from Mexico.
- Florida may experience weather-related slowdowns.
- Overall quality remains good; forecast steady through January.

LEMONS CV/OG

- Market remains unchanged.
- Small lemons remain very limited.
- Most crops are sizing larger, creating continued challenges for smaller counts.

LETTUCE

- Market remains unchanged.
- Quality and supplies remain fair with light weights.
- Weather continues to impact harvesting and quality.
- Market remains active and may strengthen post-holiday.
- Monitoring ongoing for soilborne disease following heavy rains.
- Romaine and Hearts showing fair quality with bruising, mechanical damage, fringe burn, light weights, and limited heart material reported.

LIMES

- Market has escalated.
- Short supply expected due to holiday harvesting disruptions in Mexico.
- Larger fruit remains more available; slight quality decline expected as older crop finishes.
- New crop ramping slower than anticipated due to cooler Southern Mexico weather.
- Ongoing size and price vulnerability anticipated into January.

MELONS

- Market remains unchanged.
- Reduced arrivals for cantaloupe and honeydew due to weather impacts.
- Next growing regions expected to be ready mid-January.

MICROGREENS BASIL ITALIAN – FRESH ORIGINS

- #CP510, Italian Basil Microgreens from Fresh origins, is extremely limited.
- High humidity conditions are impacting availability.

ONIONS

- Market remains unchanged.
- Pacific Northwest harvest completed.
- Strong supply position with predominantly jumbo sizing and adequate medium and colossal availability.
- Overall crop quality remains excellent with favorable growing conditions reported.

Produce *continued*

ORANGES CV/OG

- Navel markets remain firm.
- Strongest demand and pricing pressure is on 56-count and smaller sizes.
- 113- and 138-count sizes are particularly limited following recent weather impacts.
- Persistent fog and recent rain in the Central Valley have slowed harvest and created moisture-related quality challenges.
- Short-term supply constraints are likely as growers work through field conditions.

PEPPERS

- Market remains unchanged.
- Steady supply out of Nogales, McAllen, and South Florida.
- Quality remains good.

POTATOES (IDAHO)

- Market remains unchanged.
- Harvest completed with shipping now from storage.
- Current pricing remains depressed but expected to stabilize.
- Anticipation of tightening supply and firmer pricing later in the season.
- Overall crop remains comparable to last season.

RASPBERRIES CV/OG

- Market remains unchanged.
- Production active in Central Mexico and Baja; supplies tightening post-peak.
- Overall quality remains strong.
- Some softness and overripe fruit reported due to recent heat, rainfall, and humidity.

SCALLIONS

- Production continues to improve with favorable weather.
- Labor and logistical challenges in Mexico persist but are improving.
- Cooler (non-freezing) temperatures should support better quality and yields.
- Strong demand continues to pressure the market, with easing expected next week.

STRAWBERRIES CV/OG

- Oxnard continues recovery following recent rain events.
- Central Mexico is rebounding well after recent hail storms.
- Warmer weather is supporting fruit maturation.
- Overall quality has improved from fair to good.
- Sizing remains consistent, skewing regular to large.
- Santa Maria is expected to ramp earlier than anticipated due to favorable weather.
- Florida production has been strong but temporarily disrupted by wet conditions.
- Peak Florida production is anticipated in February, aligning with Valentine's Day demand.

SPINACH

- Market remains unchanged.
- Supplies remain limited. Ongoing issues with weak texture, discoloration, and wilting.
- Weather impact continues to challenge yields in January.

STRAWBERRIES CV/OG

- Market remains unchanged.
- Recent rainfall in California and Baja delaying harvest schedules. Additional weather expected to create continued disruptions.
- Supply supported through Central Mexico and Florida production.
- Florida volume slowly improving with cooler weather.
- California fall crop winding down; spring crop coming online to support winter supply.
- Overall quality improving with expected incremental volume gains into early 2026.

SUGAR SNAP & SNOW PEAS

- Market remains unchanged.
- Guatemalan supplies remain extremely limited due to adverse weather, with little improvement expected until late November.
- Peruvian volumes remain low due to seasonal patterns.
- Domestic availability also tight. Pricing remains elevated as demand far exceeds supply.
- Early Mexican production has begun, but volumes remain insufficient to stabilize supply.
- Yields remain challenged through transition

TOMATOES

- Market remains unchanged.
- Steady supply of rounds and romas from Alabama, North Carolina, Virginia, and Tennessee.
- Upper Midwest, Pennsylvania, and Michigan slowing for the season.
- Quality mixed but improving with drier weather supporting more consistent harvests.

ZUCCHINI / YELLOW SQUASH

- Stable supply and good quality across Florida, McAllen, and Nogales.

Seasonal Reminders

STEM STRAWBERRIES & VALENTINE FLORAL

- Pre-order forms for stem strawberries, long stem roses and valentine bouquets will be released shortly.



PRESIDENT'S AND VALENTINE DELIVERIES

- Valentine's coincides President's weekend, so please be sure to help us get you the quantities you need, by getting your orders in early and notifying us of any volume bumps. Many of the unique and beloved items produced by our local farms and makers can require more lead time than the mass-produced pallets from national manufacturers. Any heads up you can provide us to help our farmers and makers is a win-win and is much appreciated.
- Standard delivery schedule applies for the holiday.

Seasonal Featured Cheese



Available now through February.

We are excited to showcase Jasper Hill's Winnimere, a seasonal cheese available now. **Winnimere is a take on Jura Mountain classics like Vacherin Mont d'Or or Försterkäse.**

In keeping with tradition, this decadent cheese is made only during winter months when Jasper Hill's Ayrshire cows are giving rich, hay-fed raw milk.



How is it made?

Young cheeses are wrapped in strips of spruce cambium, the tree's flexible inner bark layer, harvested from Jasper Hill Farm's woodlands. During aging, the cheese is washed in a cultured salt brine to help even rind development. At 60 days, this cheese is spoonably soft and tastes of bacon, sweet cream, and spruce

PAIRING SUGGESTIONS



#GR472

Wow your patrons with **Winnimere Brûlée**.

- Cut off the top
- Pour on a hearty dose of Vermont maple syrup.
- Hit it with the torch.

Dip in with sausage, crusty bread, or –trust the folks at Jasper Hill on this one – jalapeño kettle chips. The spicy, sweet, and savory flavors blend together like a dream.